

Executive Meetings in Qatar and Indonesia

Mr. Masataka Sase, CEO & Executive Director of JCCP, visited Qatar and Indonesia from November 17 to 22, 2013 to hold policy dialogues with the top management of state-run oil companies in the two countries with the aim of deepening exchanges and strengthening mutual understanding and cooperation with oil-producing countries.

1. Qatar

(1) Participation in LPG Trade Summit

On November 18, the JCCP delegation attended the LPG Trade Summit, held at a hotel in Doha under the sponsorship of Qatar International Marketing Co., Ltd. (Tasweeq).

This was the first time for JCCP members to attend the international conference on LPG, which garnered the widespread interest of people engaging in LPG businesses in Qatar and around the world. It featured an opening speech by Dr. Mohammed Al-Sada, Minister of Energy & Industry, and keynote speech and presentations, which provided a wealth of useful information to the JCCP delegation.



Dr. Mohammed Al-Sada, Qatari Minister of Energy & Industry, delivering an opening speech at the LPG Trade Summit

(2) MOU Signing Ceremony with Tasweeq

On the morning of November 19, Tasweeq and JCCP signed the MOU at Tasweeq's Head Office in Doha. For details, please see the article on "Signing of MOU with Tasweeq" provided separately in this issue of *JCCP NEWS*.

(3) Visit to the Japanese Embassy in Qatar

In the afternoon of November 19, the JCCP delegation paid a call on the Japanese Embassy in Qatar and met with H.E. Ambassador Shingo Tsuda.

Mr. Sase first explained that his recent visit to Qatar was realized by invitation from Tasweeq prior to its participation in the upcoming JCCP International Symposium, and reported on his participation in the LPG Trade Summit and the MOU signing ceremony that was held in the presence of Mr. Saad Abdulla Al-Kuwari, CEO, and other top officers of Tasweeq. Ambassador Tsuda then said he hopes JCCP will continue its activities in Qatar and work to deepen the friendly relationship between the two countries, as Qatar is poised to become increasingly important to Japan hereafter in terms of energy security.



*At the Embassy of Japan in Qatar:
H.E. Ambassador Shingo Tsuda (second from left)*

2. Indonesia

(1) MIGAS

On the morning of November 21, the JCCP delegation visited the Indonesian Directorate General of Oil and Gas (MIGAS) and met with Mr. A. Edy Hermantoro, Director General.

Mr. Sase first thanked MIGAS for its support of JCCP activities, and explained the purpose of his visit, which is to deepen ties with the Directorate and obtain its candid views and requests. Mr. Hermantoro introduced himself as having acceded the post of Director General held by his predecessor Ms. Evita Legowo in December 2012, and said that he had heard much about JCCP from her. He also thanked Mr. Sase for accepting many training participants from MIGAS, and noted that employees who have participated in JCCP training programs have formed a network among themselves through which they organize various alumni activities.

Mr. Sase then explained that JCCP offers customized courses in response to specific needs in each country or organization, and asked MIGAS members to contact JCCP's counterpart office if there are any requests for such courses. In response, Mr. Hermantoro thanked Mr. Sase for the proposal, and said he would consider the offer within the company, as similar proposals had also been received from a JCCP delegation that visited MIGAS the previous week.



At MIGAS:

Mr. A. Edy Hermantoro, Director General (second from right)

(2) PERTAMINA

In the afternoon of November 21, the JCCP delegation visited PERTAMINA and met with Ms. Evita M. Tagor, Human Resources Director.

Mr. Sase first thanked PERTAMINA for its support of JCCP activities, and explained that the purpose of his visit was to hear about specific needs and requests at PERTAMINA, and to further deepen JCCP's relationship with the company. Ms. Tagor, on behalf of Ms. Karen Agustawan, President Director, who could not make an



At PERTAMINA:

Ms. Evita M. Tagor, Human Resources Director (left)

appearance due to other urgent business, conveyed Ms. Agustawan's best regards to Mr. Sase, then expressed her deep appreciation to JCCP for accepting large numbers of participants from PERTAMINA to its training courses every year. She said that JCCP training is incorporated as part of the company's in-house training program, as it provides a wealth of highly beneficial information, and asked for JCCP's continued cooperation in training PERTAMINA employees.

As at MIGAS, Mr. Sase also proposed the implementation of customized courses, and Ms. Tagor indicated she would consider the offer within the company.

(3) Japanese Embassy in Indonesia

Late in the afternoon of November 21, the JCCP delegation visited the Japanese Embassy in Indonesia, and received valuable local information from Mr. Shigeru Ushio, Minister of Economic Affairs.

3. Summary

During the recent visits to Qatar and Indonesia, the JCCP delegation's participation in the LPG Trade Summit yielded a host of valuable information from experts in the field, and policy dialogues with key figures in JCCP counterpart organizations highlighted their strong expectations of JCCP. The delegation renewed their awareness of the importance of implementing regular follow-up meetings, and set their minds to exploring how best to utilize the valuable information they obtained to enhance future JCCP activities.

<by Koichi Ito, Operations Dept.>