

VIP Invitation Program

Mr. Abdulla Al-Abdulmalek, Executive Director-Administration of Tasweeq, Visits Japan

Mr. Abdulla Al-Abdulmalek, Executive Director-Administration, and Dr. Majid Ibrahim, Head of Learning & Development, from Qatar International Petroleum Marketing Company Ltd. (Tasweeq) visited Japan from May 16 to 22, 2013 in response to an invitation extended to them by JCCP under the VIP Invitation Program, which is implemented with the objective of strengthening relationships with oil-producing countries.

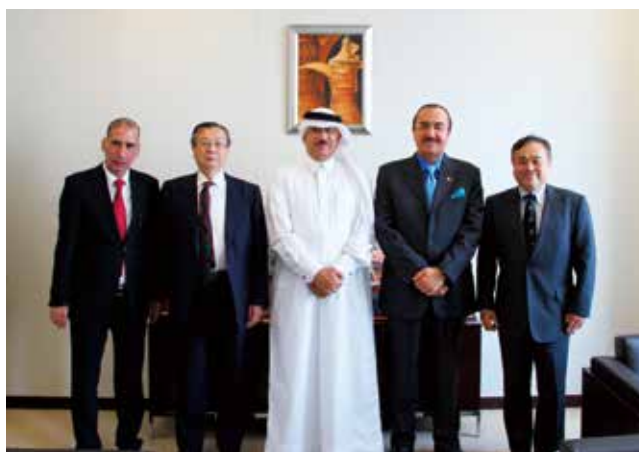
1. Overview of Tasweeq and Background to the Invitation

Tasweeq was incorporated in 2007 as a wholly-owned company of the Government of Qatar. In addition to being responsible for the export marketing of regulated products, including liquefied petroleum gas (LPG), refined products, condensates and sulfur, it also markets non-regulated products such as crude oil and GTL entitlements on behalf of Qatar Petroleum (QP) under an agency agreement. As a major sales contact in Qatar, Tasweeq is an important business partner to Japan's oil industry. JCCP has thus established close ties with the company to date, through training programs held at the initiative of both JCCP and member companies.

To further strengthen Japan's ties with the crude oil and oil marketing company in one of the most important oil-producing countries, JCCP invited Mr. Al-Abdulmalek, the overall person in charge of training matters at Tasweeq, to visit Japan and deepen his understanding of the oil situation in an oil-consuming country.

2. Visits to METI and Japanese Companies

During their stay in Japan, the two executives from Tasweeq made visits to the Agency for Natural Resources and Energy in the Ministry of Economy, Trade and Industry; JX Nippon Oil & Energy Staging Terminal Corporation; Central Japan International Airport Co., Ltd.; Idemitsu Kosan Co., Ltd.; Cosmo Oil Co., Ltd.; and Astomos Energy Corporation.



Mr. Abdulla Al-Abdulmalek, Executive Director-Administration (center); H.E. Mr. Yousef Mohamed Bilal, Ambassador (second from right); and Dr. Majid Ibrahim, Head of Learning & Development (left)

At the Petroleum Refining and Reserve Division at the Agency for Natural Resources and Energy, METI, they met with Mr. Ken Watanabe, Manager, and received a brief overview of the oil refining industry in Japan and its oil stockpiling policy. At the Kiire Terminal of JX Nippon Oil & Energy Staging Terminal Corporation and Central Japan International Airport, they received a tour of the facilities. At Idemitsu Kosan, they gained an understanding of the company's overseas business expansion strategy, and at Cosmo Oil, they received a brief lecture on crude oil procurement. They also exchanged views on the training program that is being planned between these two companies and Tasweeq. Lastly, at Astomos Energy, they learned about the LPG situation in Japan and the company's LPG marketing activities in and outside of Japan.

In addition to the above-mentioned visits, JCCP arranged to have Mr. Al-Abdulmalek give a presentation on his last day in Japan, to give a corporate outline of Tasweeq, including an introduction of its in-house personnel development program, and provide a forum for exchange with JCCP member companies. The presentation was held at JCCP Headquarters, and was attended by a large number of guests that included members from the

Agency for Natural Resources and Energy and JCCP member companies, and JCCP staff members.

Mr. Al-Abdulmalek also took the occasion of his visit to Japan to meet with H.E. Mr. Yousef Mohamed Bilal, Ambassador of Qatar to Japan.

This VIP invitation program provided an ideal opportunity to deepen mutual understanding among relevant parties in Japan's energy sector, JCCP and Tasweeq.

<by Koichi Ito, Operations Dept.>