

Report on the Cooperation with Training Centers Program

—Saudi Arabia, Qatar, UAE, Oman—

A two-member delegation from JCCP, consisting of A. Yamanaka, General Manager, Operations Department, and K. Kojima, Lecturer, Training Department, visited Saudi Arabia, Qatar, UAE and Oman from February 18 to March 1, 2010 under the Cooperation with Training Center Program.

The main objectives of the visits were to introduce and promote the FY2010 JCCP regular course programs, explain and discuss in detail the implementation of customized programs, and exchange views with JCCP counterparts in those countries.

Saudi Arabia

The JCCP delegation visited Saudi Aramco's Ras Tanura Refinery on February 20 and held a meeting with Mr. Mohammed A. Al-Omair, Executive Director, Refining & NGL Fractionation, and his staff. Mr. Al-Omair is responsible for overseeing all refineries operated by Saudi Aramco.

After expressing his appreciation of JCCP training programs and technical cooperation projects, Mr. Al-Omair noted that he has recently begun requiring participants to submit a report after completing their training courses at JCCP. He also put forth a request for a Customized Program-Japan (CPJ) in fiscal 2010.

JCCP proposed the implementation of an information exchange program between young employees of Saudi

Aramco and Japanese oil companies. As the training of young employees is an important issue at Saudi Aramco, the proposed program, which focuses on training young employees, was well-received by Saudi Aramco. To JCCP, the program would provide a means for assessing new training needs in oil-producing countries.

Following the meeting, the delegation was shown Saudi Aramco's impressive laboratory, meticulously managed to ensure safety and health.

Qatar

On February 22, the JCCP delegation visited Qatar Petroleum (QP) and met with Mr. Mohamed Normarzuki Bin Yaacob, Senior Supervisor, Short Tech., Corporate Training, and his staff.

Mr. Yaacob thanked JCCP for its cooperation through training programs and technical cooperation projects, and then mentioned a few points in regard to QP's future participation in JCCP regular courses. He explained that QP was unable to send many participants overseas last year due to the outbreak of the H1N1 influenza virus, but plans to increase its participation this year, given the improved situation. He also said he will consider QP's participation in JCCP training programs comprehensively, in reference to JCCP member company courses as well.

On February 23, the delegation visited the



Meeting with Mr. Mohammed A. Al-Omair, Executive Director (center), at Saudi Aramco's Ras Tanura Refinery



Meeting at the QP Head Office



Meeting at the TASWEEQ Head Office

Qatar International Petroleum Marketing Company (TASWEEQ) and met with Mr. Anton Bray, Marketing Director, Condensate & Refined Products, and his staff. TASWEEQ is wholly owned by the Qatari government, and mainly engages in the export and sales of petroleum products. This was the first visit made by a JCCP delegation.

The delegation introduced JCCP and its activities, gave an overview of the FY2010 regular course program and customized training program. They also explained and requested TASWEEQ's participation in the FY2010 JCCP Program Seminar (TCJ) that is scheduled to be held in Japan this July for JCCP counterpart personnel.

Mr. Bray said he would need to discuss the possibility of customized programs with other officers of TASWEEQ, but wishes to implement several Customized Programs-Japan (CPJ) and Customized Programs-Overseas (CPO) on separate occasions during the year. He also said he would like the CPJ to be designed mainly for Qatari personnel, in consideration of the number of participants the program could accommodate and the duties of the participants, and the CPO, for all employees.

UAE

On February 24, the JCCP delegation visited Abu Dhabi Oil Refining Company (TAKREER) to meet with Mr. Ja'afar Salem Al-Jaberi, HR & Administration Division Manager, Mr. Ahmed Herzallah, Senior Career Development Officer, HR & Administration Division, and other staff members.

TAKREER thanked JCCP for its support through training programs and technical cooperation projects, and talked about several topics, such as the fact that officers at the president's assistant level were reshuffled

to better implement the capacity increase project planned for the Ruwais Refinery, that TAKREER wishes to send a member to participate in the FY2010 TCJ program, and that they are thinking positively about the next VIP invitation of JCCP.

Following the visit to TAKREER, the delegation visited Abu Dhabi National Oil Company (ADNOC), and met with Mr. Hashem Y. Al Refaei, Marketing Research & Administration Division Manager, Marketing & Refining Directorate, who participated in last year's JCCP International Symposium, and his staff.

Mr. Al Refaei expressed his appreciation of JCCP training programs and technical cooperation projects, and said he wishes to continue sending ADNOC employees to participate in JCCP's FY2010 regular courses. He also thanked the JCCP members for their proposal for a CPJ on oil marketing and physical distribution, and promised to make the necessary internal arrangements to realize the program.

After the meeting, the delegation had the opportunity to inspect a large-scale service station complex operated by ADNOC.



At the TAKREER Head Office



Meeting at the ADNOC Head Office

Oman

In Oman, the JCCP delegation visited Oman Refineries and Petrochemicals Company (ORPC) on February 28, and met with Mr. Mohammed Rabia Al Ghailani, General Manager Corporate Support, and his staff.

Mr. Al Ghailani has only recently been appointed to his present position, but on welcoming the JCCP delegation, he promptly expressed his appreciation of JCCP training programs and technical cooperation projects. Because ORPC was founded by a merger between the former Oman Refinery Company (ORC) and the Sohar Refinery, Mr. Al Ghailani showed strong



With Mr. Mohammed Al Ghailani, General Manager, at the ORPC Head Office (center)

interest in the merger and consolidation of Japanese oil companies.

The delegation introduced JCCP activities, thanked ORPC for its participation in JCCP training programs and technical cooperation projects, gave a rundown of Oman's past record of participation in JCCP training programs, presented an overview of FY2010 JCCP regular courses and customized training programs, and explained and requested ORPC's participation in the FY2010 TCJ program.

The delegation learned from its recent visits that countries and organizations with a steady record of participation in JCCP training programs and technical cooperation projects, such as Saudi Arabia and UAE, have stronger interest not only in JCCP regular courses but also in CPO and CPJ programs, and more specific requests of JCCP training programs. JCCP takes this as a testament to the achievements and relationships of trust that it has established over its history of close to 30 years.

In recent years, JCCP has been concentrating its efforts on providing even more practical training programs than ever before, but the recent visits made the delegation renew their awareness of the significance of meeting and exchanging frank views with JCCP counterparts.

<by Kazuo Kojima, Training Dept.>

