TR-3-14: Petroleum Marketing (May 13 - May 30, 2014)

This course provided an understanding of the oil situation in an advanced oil-consuming country through visits to oil refining, physical distribution and marketing facilities in Japan, and also aimed to provide corporate officials of national oil companies in oil-producing countries with a broad foundation that they would need when they become senior managers in the future





Lecturer: Masayuki Jimbo

Site visits: Idemitsu Kosan Co., Ltd. (Tokuyama Refinery), Fujitani Inc. (Head Office, depot, service stations), San-ai Oil Co., Ltd. (Haneda Airport Branch), Tatsuno Corporation (Yokohama Factory)

Workshop: Financial Accounting, Oil Derivatives, Advanced Negotiation, Procurement, Rational Thinking Process, Decision Making Process of Crude Oil Buyers

Countries: Cambodia, Indonesia, Iraq, Kazakhstan, Myanmar, Nigeria, Saudi Arabia, UAE, Vietnam (21 participants / 9 countries)



Lecturer: Masayuki Jimbo