

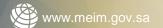
وزارة الطاقة والصناعة والثروة المعدنية المملكة العربية السعودية

National Industrial Strategy

Saudi Industrial Strategy in light of Petroleum Industry Reforms

Jan 25th, 2018





Over the last 20 years, different forms of factor have changed Global manufacturing



Trade Liberalization



Liberalization of the global trade envt., driven by:

> Ascension of China and Russia to WTO

Signing of Treaty of Maastricht (EU), and NAFTA

Logistics Costs



Declining costs of transport & logistics have made global value chains the new normal

Cost reduction driven by more efficient ports and larger ships

China – "Factory of the World"



China sees a manufacturing boom, taking advantage of its low-cost & significant labor base to become the factory of the world

Innovation-led Manufacturing



Traditional manufacturing powerhouses (e.g. Japan, Germany, U.S.) have relied on tech innovation, to remain competitive

Rise of Contract Manufacturing



The reversal of vertical integration, with the proliferation of contract manufacturing

Manufacturers at end of value chain are increasingly responsible for only assembly

Source: NIS



For Manufacturing: Vision 2030 guides our thinking and sets high targets





Vision 2030 objectives

Move from the 19th into the top 15 largest economy in the world

Lower the rate of unemployment from 11.6% to 7%

Raise the share of non-oil exports in non-oil GDP from 16% to 50%

Increase private sector's contribution from 40% to 65% of GDP

Increase FDI from 3.8% to 5.7% of GDP



Implications on top-down targets for NIS 2030

Increase over the period '15-'30...

...GDP by 10% per year

...Jobs by 9% per year

...Export by 12-18% per year

By...

...fostering the development of corporate ventures

...bringing international investments

12 Programs to make it works has been launched







NIDLP will be a focal program in achieving vision 2030 Manufacturing Targets





Aspiration

NIDLP aspires to;

- transform the Kingdom into a pioneering industrial powerhouse and a global logistics hub, in promising growth sectors (with a focus on Industry 4.0)
- thus, creating major employment opportunities for Saudis
- improving the Kingdom's trade balances and..
- maximizing local content



Focus Areas

NIDLP focuses on four key sectors...:



Industry



Mining



Energy



Logistics,

... as well as the design and provision of the required enablers including;



Policies and regulations



Financial enablement



Infrastructure



Industrial lands



Special economic zones, digitization



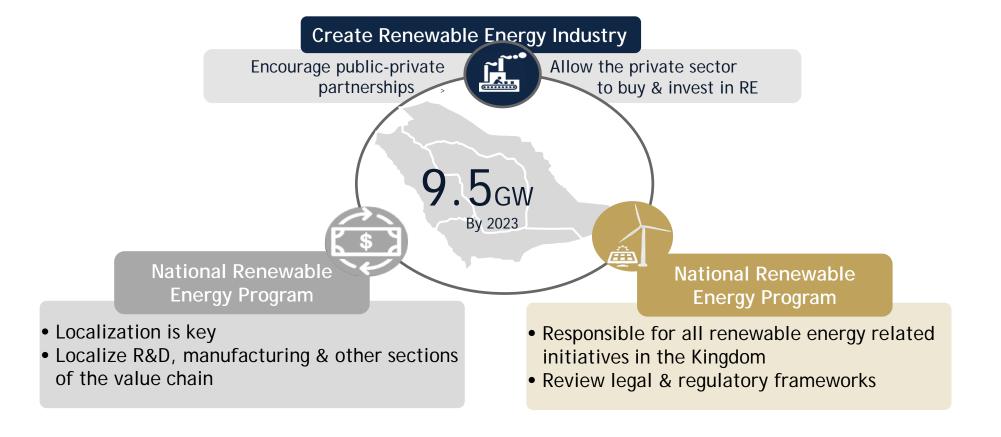
Research and innovation



Other enablers (including capability building)

National Renewable Energy Program: Vision 2030







This is Industry 4.0

المملكة العربية السعودية

Industrial revolution



Historical loom

Mech. production plants with water / steam power

Late 18th century

Industrial revolution



Automatic animal feeding system

Mass production with electrical energy

Industrial revolution



Automated industrial robot in manufacturing

Electronics and IT further automate production

Industrial revolution



Physical and digital systems connect

Cyber-physical systems, dynamic data processing

Today and in

Early 20th century

Early 1970s

the near future

Source: BCG Manufacturing

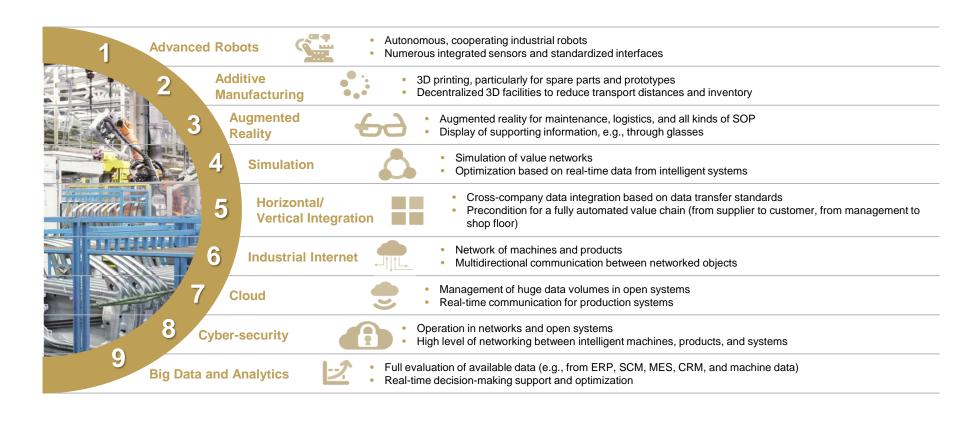




Nine technology drivers impact upon future production



اره الضافة والضناعة والنزوة المعدلية المملكة العربية السعودية



SOP – Standard operating procedure; ERP – Enterprise resource planning; SCM – Supply chain management; MES – Manufacturing execution system; CRM – Customer relationship management Source: BCG Manufacturing



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Thank you



