

## Outline

- Our Value Chain
- Our history
- Our Mid-term Business Action Plan
- Talent vision
- Human Development Plan

## **Our Business**

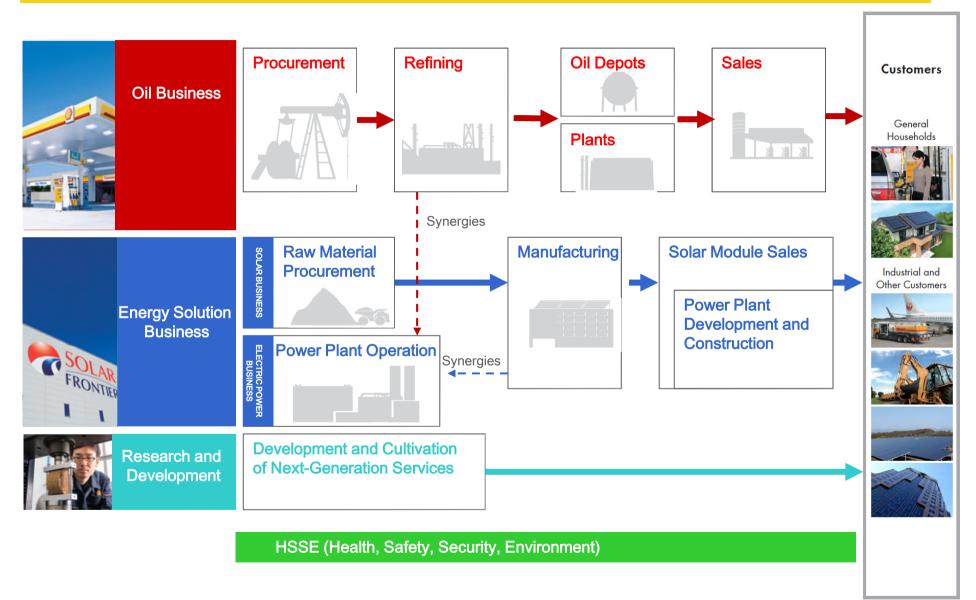


## **Oil Business**



## Energy Solution Business

## **Our Value Chain**



Our History								
established in 1900 Showa Oil Co., Ltd.,	development of solar	Showa Shell Sekiyu K.K. established 1985		Core Business <b>Oil Business</b> Become the most profitable refiner in Japan				
devel thin-fi	arch and lopment of CIS ilm solar iles commenced	Commercial production began at the Kunitomi Plant 2011		Growth Driver Energy Solution Business Solar Business Become a global leader				
	Electricity sales business began 2003	Operations at the Ohgishima Power Station commenced 2010		Electric Power Business Expand business scale and the source of power generation				
New high-performance gasoline FORMULA Shell Super X launched 1987	Shell Pura high-octane automobile gasoline launched 2002	e Shell V-Power high- octane automobile gasoline launched 2014		Latent Potential for Future Growth <b>Research and</b> <b>Development</b> Develop new products or business models for future growth				

## **Our Mid-term Business Action Plan**

**Global business** 

expansion on the strong domestic

New

# Enhancing profitability of the Oil Business

#### Become the most profitable refiner

#### in Japan

- Establish profitable marketing network
- Become the top-class efficient Asian refiner
- Overseas petrochemical business expansion

#### **Fostering seeds for**

### future growth Develop new products or business models for future growth

- Develop next generation energy technology for products and services
- Strengthen tie with Shell group and other strategic partners
- Investigate new business fields

## Enhancing competitiveness of the Solar Business

#### Become a global leader

- World-leading cost competitiveness
- High added-value solution proposition

#### **Expanding the Power Business**

Expand business scale and the source of power generation

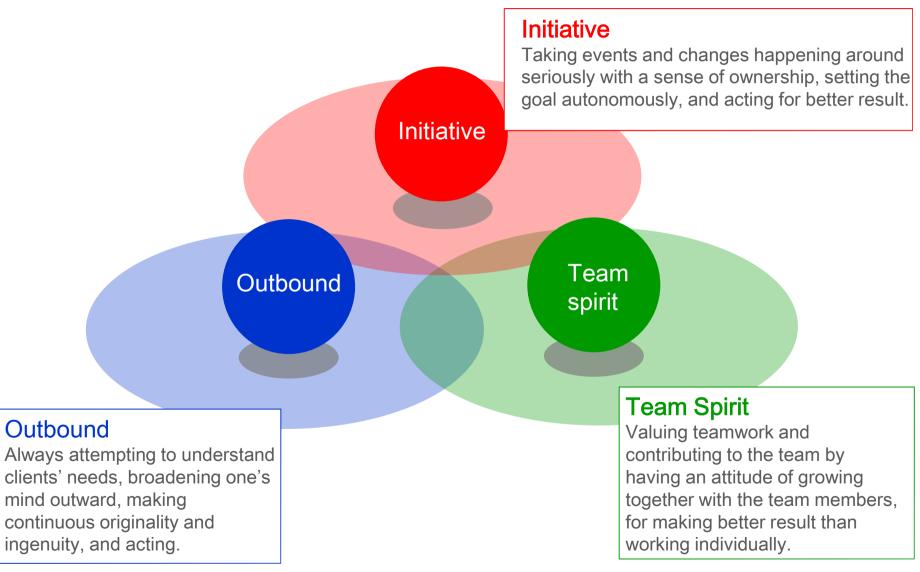
## Start-up of No.3 Plant of Ohgishima Power Capacity expansion

Diversify the sources of power production

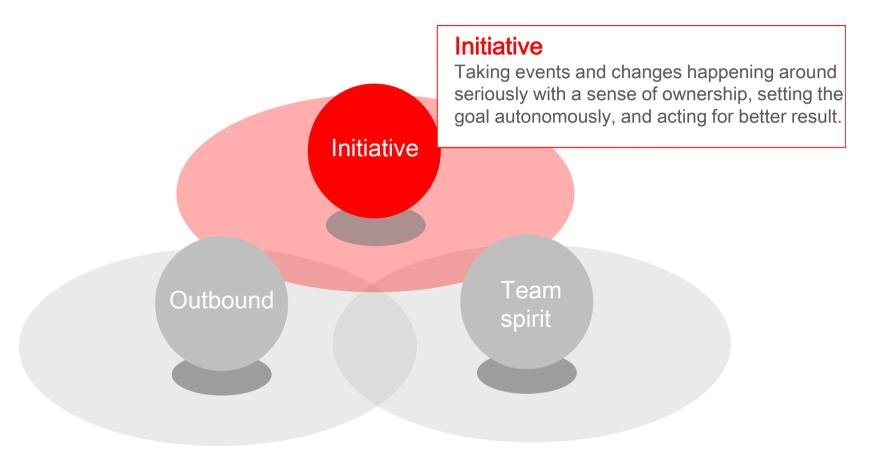
Showa Shell on a non-consolidated basis \* As of December 31, 2013

Number of employees	953		
Percent of employees that are female	22.4%		
Number of managers (including executives)	223		
Percent of managers that are female	2.2%		
Average age	44.5 years old		
Average length of employment	20.5 years		

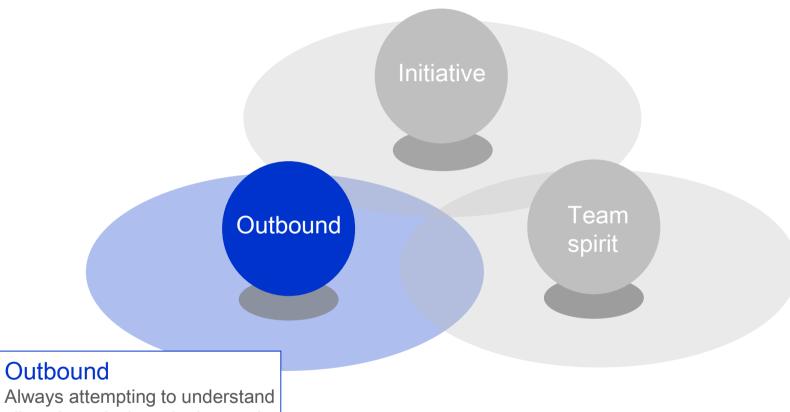
## **Talent Vision**



## Talent Vision Initiative

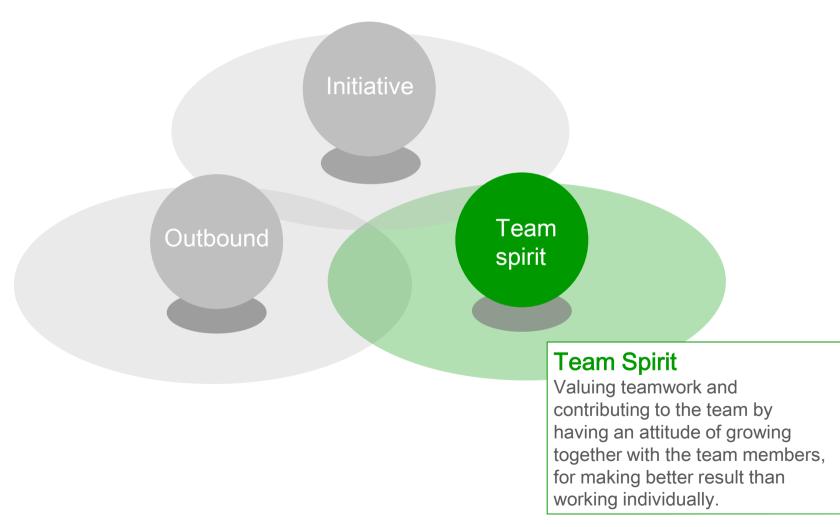


## Talent Vision Outbound



Always attempting to understand clients' needs, broadening one's mind outward, making continuous originality and ingenuity, and acting.

## Talent Vision Team Spirit



### Toward Realization of the Talent Vision

Our training systems are focused on strategically strengthening human resources through programs in three areas

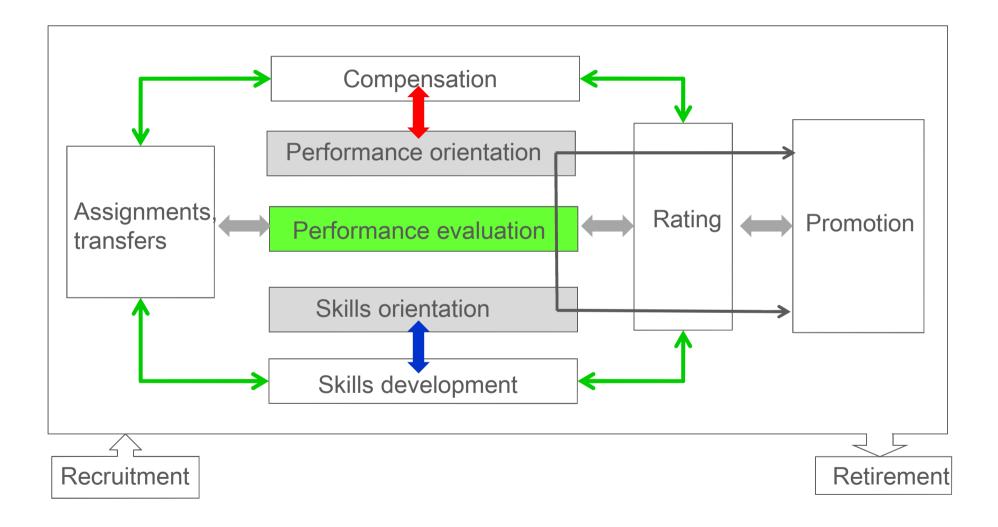
- Development of competency and way of thinking,
- Development of professional talent
- Improvement of adaptability to an ever increasing global

business environment.

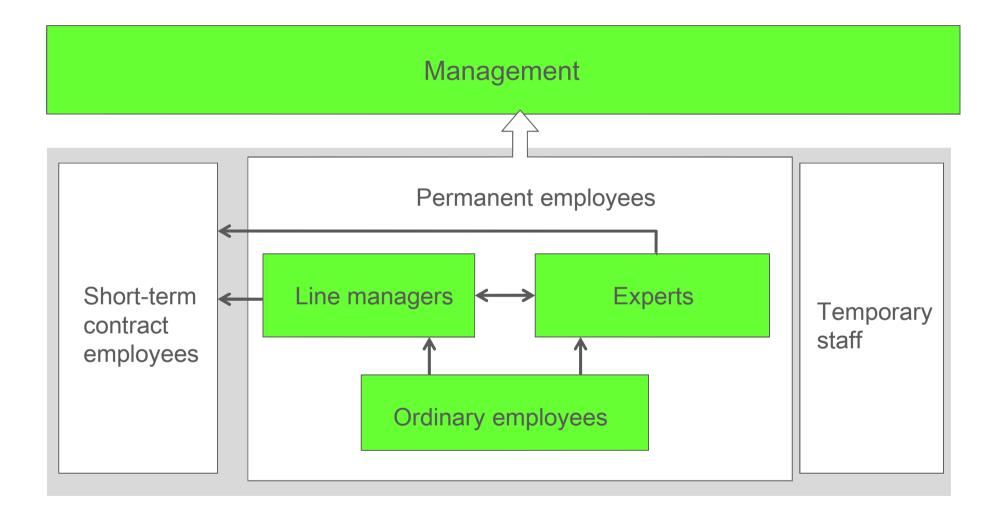
## Toward Realization of the Talent Vision

	Development of Competency and Way of Thinking HR Division		Development of Professional Talent		Improvement of Adaptability to Global Business Environment			Others			
			Business Segments		HR Division & Business Segments		Test	Support for Self-Education			
GM	Training Programs of General Managers										
Manager	Training Programs of New Managers, MBO, and Managers	Elective Domestic Off-Site	Advanced Courses by	Specialized	Support for Specialized		Elective Overseas Off-Site	TOEIC Test (Offered			
	Basic Management Training	Training	Business Segment	Skill Dev. Courses by	Skill Dev. Courses	Shell Overseas	Training	Companywide)	Correspondence Education /		
Solid Employees	Leadership Training			Business Segments	Outside of the Company	Training			English Training		
	Basic Leadership Training								by Schooling		
Junior Employees (1~3 Years)	Training Programs of New Grads and Based on Number of Years at the Company		Basic Courses by HR Division				Studying Abroad Program				
Pre- Employment	Training before Entering										

## **Total Personnel System**



## Human Resources Portfolio



## **Creation of a Worker-Friendly Environment**

- Respect for Human Rights
- Discussions with Labor Unions
- Efforts to Ensure Fair, Impartial, and Diverse Hiring
- Reemployment of People Retiring at Retirement Age
- Employment of Women
- Employing Differently Abled People
- Systems to Promote a Work-Life Balance
- Employee Opinion Surveys

